

Agenda

- Introduction
- 4 key themes
 - ↳ Succeeding in (re)insurance
 - ↳ Professional qualifications
 - ↳ Getting noticed by people that matter
 - ↳ Planning & career path
- Interview
- Q&A



Opera House



Succeeding in (re)insurance

Skills, qualities & how to cultivate them

- Reinsurance is quite a technical sector – but you don't need to be a technician to succeed
- Investing in training and personal development is however key
- Common sense and a good business head goes a long way
- Understand your industry, sector, competitors and clients
- Be flexible (as long as you can see the point)

Professional qualifications

- The changing value of a degree... maybe
- The value of a masters degree... possibly
- Understanding the business – mapping it out in your mind, seeing the big picture
- Going beyond the industry
- Never stop

Getting noticed by people that matter

- What's the pulse?
- Asking questions, making observations
- Influencing things you can change & investing your time wisely
- Elevator pitches
- Make your boss look good

Planning & career path

Specialise & diversify

- Drive your own career
- Right time, right place
- Go global, even if only for a fortnight
- Demonstrate delivery
- Make your own luck

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Thank you

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