

## Darren Williams Managing Director



- IFA directly authorised by the FCA
  - Founded 1987
- Company Focus
  - To provide truly reliable, trustworthy advice to BALPA members
  - To support Company Councils in their negotiating endeavours
  - Self sufficient generate income to cover overheads
  - Financial contribution to BALPA as and when we make a profit
- Two pronged approach
  - Generic guidance provided at no cost
  - Individual advice available at a premium



## Holistic Approach

Emphasis on Advice, Not Product Sales

**Key Business Areas** 

Investments
At Retirement Planning
Loss of Licence