

# Annual Report 2015-16

The Insurance Institute of Hull



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## **ANNUAL REPORT OF THE COUNCIL OF THE INSTITUTE 2015 - 2016**

### **President's Report**

It has been a great honour to serve as your President over the last year and in reviewing the last 12 months I would like to thank all those who donated their time, effort and skills to support me and to serve our Institute.

I was conscious at the start of the year of the need to continue to ensure that we attract new members. Concerted efforts have been made to attend Careers events to publicise the various opportunities available to those entering the insurance sector. A significant number of students signed up for further information, registering their interest and I hope that the same momentum will be carried through in future years to ensure the future longevity and continued progression of our Institute – and that we will have a number of potential candidates for 2016/17 Young Achievers Award!

Over the course of the year a number of syllabus events have been held, covering a wide variety of interesting subjects and these have been welcomed and well attended by our membership. The launch of our new website and increased presence on social media have assisted in publicising these and other events and will hopefully continue to raise awareness of events and the institute itself over the coming year.

The highlight of the year for me was our Annual Dinner – I hope all members enjoyed the evening and my thanks go of course to Marie Jebb and Lucia Grossi for their hard work in organising the evening, and also to other members of Council who provided me with your support and advice leading up to the event – it was very gratefully appreciated! We also raised a fantastic sum of £1,150.00 for the Insurance Charities. Other social events were successfully arranged by Wajid Malik and these were well attended and enjoyed by all participants.

As we head into the next Presidential Year, I wish my successor the very best of luck. I hope that they will have a successful year, and I am sure that as we enter 2017, when Hull becomes the City of Culture, the Insurance Institute members will be well represented and able to take full advantage of the additional opportunities that will be available.

Thank you to all members of Council for your advice, input and time – your support was invaluable to me at all times and I am sure you will be as generous to your next President over the forthcoming year.

**Katie Thane BA (Hons), ACII**  
President

## Treasurer's Note

The draft accounts for the year ended 31st December 2015 are currently with our auditors and will be made available as soon as possible. As usual, a summary report will be given at the AGM. Plans are currently in place for celebrations and events to take place in 2017 to mark Hull's year as UK City of Culture.

I would like to express my thanks to our Auditors Mike Humble and Jim Ogilvy who continue to audit our accounts.

**Lisa Evison**  
Treasurer

## Education

We had a total of 135 affiliated local institute members sitting examinations in our area with 87 achieving a pass. Within that figure we held two sessions of written examinations, in April and October both sessions being held over three days. The sessions were held at the Holiday Inn Marina, and unfortunately due to other events on at the same time as the exams we had problems with noise. Despite requests by the invigilators we felt that candidates had been affected, so a request was made to London and as a result this was taken into account in the marking for that particular session.

For the 2016/2017 exam year we are moving the examination centre to the Masonic Lodge, Beverley Road, Hull HU3, in an attempt to provide a quieter environment.

I would like to thank all of the invigilators for giving up their time in helping us to continue to hold the examinations in Hull, without these volunteers our members would be left with having to travel to Leeds or York.

To assist members with their studies a revision course for the AF3 paper was arranged, the course was heavily subsidised by the Hull Institute and we were also able to reduce costs due to the generous help afforded by Jelf who provided the use of their premises for the session and also provided food and refreshments for the participants. The cost of the course run by CII approved trainers was £50 to members and was fully subscribed.

We would like to offer further revision courses so would appreciate feedback from members who are taking exams as to what examinations they are due to take so that we could arrange suitable courses.

**Alan N Blunt Dip PFS**  
Education Secretary

## Sports & Social

Events were held in the 2015/16 year as follows:-

- Pub Quiz – 29th April 2015. Circa 50 attendees
- Treasure Hunt – 4th August 2015. Circa 35 attendees
- Beverley Ghost and History Tour – 3rd November 2015. Circa 40 attendees

The feedback from the participants was positive and the events enjoyed by those who attended. We have similar events planned in 2016 and any ideas and suggestions in relation to new events will be welcomed.

**Wajid Malik MBA CertCII**

## Syllabus

We held the following events during the year:

12 <sup>th</sup> May 2015	Introduction to the Insurance Act 2015 – Myton Law Solicitors
16 <sup>th</sup> July 2015	Questioning Techniques – Jeff Heasman
16 <sup>th</sup> & 17 <sup>th</sup> Sept 2015	AF3 Pensions Exam seminar – DSW Training
17 <sup>th</sup> Sept 2015	Renewable Energy & Insurance Considerations – AMJ Solicitors
19 <sup>th</sup> Nov 2015	Regulatory and Legal update – AMJ Solicitors
14 <sup>th</sup> Jan 2016	Emerging Risks in the Liability sector – QBE Insurance
17 <sup>th</sup> March 2016	Networking Skills Workshop – Blair & Stella Jacobs

Overall feedback from attendees was very positive. We hold CPD Accreditation from the CII, and this enables us to give a formal CPD rating for each syllabus event we hold.

We are providing a better program of events compared to some other Local Institutes of similar or even larger size to ours, particularly when you bear in mind that we are all volunteers, but this is no cause for complacency. We welcome suggestions for future events and speakers, the latter being key. Events are being planned for the new Session and Members will be kept informed via email and social media.

PFS members are particularly welcome to get involved as we have been able to provide only limited member events in the Financial Services sector over the last few years.

**Andrew Carrick MA ACII**

Secretary

## Charities

We are grateful for the continuing support of the Institute members and the general public with regards to the monies raised for the Insurance Charities during 2014-2015. We can confirm that the amount totals £1,170 with the bulk of this raised at our Annual Dinner.

All of the events during this year created opportunities for funds to be raised for such a vital charity. Its importance has been highlighted by the assistance it has provided to a member of our Institute in an extremely difficult time for him and his family.

The website [www.theinsurancecharities.org.uk](http://www.theinsurancecharities.org.uk) provides further information as to how donations can be made and the excellent service it provides. The annual Charities Awareness Week nationally this year is 20<sup>th</sup> to 24<sup>th</sup> June.

**Paul Cook CertCII**

## Dinner

The Institute Dinner was once again held at The Guildhall, Hull, on Friday 5th February 2016. The event was attended by 190 guests, and due to the prestigious venue it does continue to be well supported in comparison to other institutes. The feedback from guests continues to be positive and this is an event enjoyed by all.

Our President, Katie Thane, delivered an excellent speech followed by our Guest Speaker, Kevin Connelly, who entertained the guests with his sporting impressions.

We would like once again to thank our sponsors, QBE Insurance, Informed Financial Planning, and The Insurance Partnership Financial Services Ltd for their support.

In addition to enjoying a great evening, the event also allowed us to raise money for The Insurance Charities.

**Lucia Grossi CertCII**

**Marie Jebb DipCII**

Dinner Committee

## Membership

After a number of years where the overall membership has been relatively stable, we are pleased to report a steady increase recently, to 453 as of 2<sup>nd</sup> Feb 2016, which is up around 8% on the same time last year. This is in part down to new student membership, and thanks go to Lucia Gross and colleagues for their activity as noted below.

Any member is welcome to join the Institute Council and we would be happy to speak to anyone interested in participating.

We do not have email addresses for every member and we prefer to use email as the principal mode of communication with Members. If you haven't already, please tell the CII your email address and they will amend the central records; we are unable to do this on your behalf due to Data Protection restrictions. Similarly if you have a colleague who does not receive our mailings please ask them to pass on their email address too. They can be assured that we will not bombard them with irrelevant messages.

The CII have recently given the Local Institute websites a make-over and they are genuinely much better than previous versions. Thanks go to Jessica McMahon for her work in updating our information on there and handling our social media. Can I remind Members that we have a LinkedIn group available (go to [www.linkedin.com](http://www.linkedin.com) and search for *The Insurance Institute of Hull*) along with Twitter and Facebook accounts.

**Andrew Carrick MA ACII**

Secretary

## Careers & Student Support

This year the Council has participated in careers fairs and conventions held at local schools and colleges with a view to raise awareness of opportunities within our industry and the profile of the local institute. Members of the Institute have been present at three events as follows:-

- Hymers Careers Convention 21st October 2015
- Hull University 27th October 2015
- Driffield Senior School 25<sup>th</sup> February 2016

With thanks to Jessica McMahon, William Elliot and Kevin Ward for their assistance, the conventions have been a huge success with a 6% increase in uptake of the Discover Risk student membership. We hope to build on this and continue to promote our industry to new and / or young members.

**Lucia Grossi Cert CII**