Networking Skills

 

For further information on developing networking

skills contact:

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Think about all the people in your network and how they can provide help in Conversation starters

different ways: e.g. help you make job decisions, understand the market, give \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

feedback, help develop your skills, introduce you to contacts, challenge you. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

 OWN ORGANISATION OTHER ORGANSATIONS Establish common areas and how you can help

 Colleagues, clients, suppliers Associations, Market \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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 Conversation finishers

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 CONTACTS \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

 10 second commercial

 PERSONAL FAMILY & FRIENDS What you are? What you might DO for them?

 Neighbours, clubs Relations, school friends Accountant ...help businesses save money

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