

Annual Report: 2022-2023



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Introduction

Our current President, Sue Hull ACII Chartered Insurance Broker, came to her presidential year very well prepared. She was a member of the Institute's Council back in the early noughties so knew the ropes. That, together with her day-job as an Operations Director meant that there was a plan in place. Of course, she was taking over a well-oiled machine. Local Institutes are assessed annually by the CII under headings such as Provision of CPD, Governance and Local Engagement. In our assessment in October, we achieved the **maximum score** possible. Much of the credit for that, of course, lay with our Immediate Past President, **Florence Dennis** Dip CII. However, as members might know from personal experience, it's harder to take over a successful operation and keep it successful than to take over a failing operation and turn it around.

Sue is passionate about education. One of the initiatives she has promoted personally is a Dip CII fast-track course, emulating the ACII course that her predecessor started in the previous year. We have also started a Cert CII course.

You may have noticed that a number of our communications are coming from 'Leicester CII'. Constitutionally, we are still the Insurance Institute of Leicester. However, members seem to more frequently refer to us as 'Leicester CII'. It's a sharper title so we've adopted it and use it when appropriate. Listening to our members!

At national level, the year has been difficult with disagreements between various factions. However, at local level, your Council has been able to work harmoniously delivering a wide range of events for members, as evidenced below.

Education & CPD Support

Our expanded Education Committee has been active, combining tried-and-tested with new initiatives. The general consensus amongst both members and employers has been that webinar is the best medium for routine Continuing Professional Development (CPD) topics. Most of our CPD events have been delivered that way. However, we ran the Bank of England update – always well attended by both Personal Finance Society (PFS) and General Insurance (GI) members at the Marriott as a good way to deliver a face-to-face meeting. Full-day and half-day events have been face-to-face. That seems to be the right balance.

An exception is the PFS Diploma exam revision programme. We've continued to run it quarterly in conjunction with our Nottingham neighbours, and some places have also been made available to members from further afield. Because of the geography involved, this training continues to be run virtually. When we say 'we've continued to run it', it's our PFS co-ordinator on Council **Janice Fielding** who makes it happen.



We last ran a trip to Lloyd's, combined with a trip to the CII's HQ at Aldermanbury, back in 2006. Alas, Aldermanbury is no longer available. Instead, we decided to visit the Royal Courts of Justice in the Strand, linking the visit with a mention of famous insurance cases decided there. After lunch at The Old bank of England pub, it was on to the Lloyd's building. Standing by The Lutine Bell, the tour guide gave a comprehensive overview of the history of Lloyd's, how it works and some interesting facts about risks insured by Lloyd's, such as the Titanic. **Florence Dennis** led the party to both venues in October. The event was very well received and we'll be repeating this year.

Florence Dennis, Luke Sharpe, Alfie Farmer, Oliver Wright, Ryan Patel, Josh Woodcock, Ben Maher, Robert Shuttlewood and Jamie Richardson outside the Royal Courts of Justice.

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For the first time, we offered a day's 'Introduction to Management' course. Held at College Court on Knighton Road, feedback on both the course tutor and venue was good. Interestingly, attendance between GI and PFS was exactly 50/50.

During the year we have organised (previous two year's figures in bracket) - 26 days of PFS revision (32, 26), 8 General Insurance CPD sessions (6, 20) 3 PFS CPD sessions (0, 0) and 5 general webinars for everyone (3, 5). Plus the full-day Introduction to Management and half-day Vulnerability seminars.

We continue to produce a weekly list of webinars put on by every local institute in the UK, which goes to those Leicester CII members who request it (and 30 other local institutes). If you don't see the list but would like to, please email membership@theiil.org.uk

If you have a view on our educational programme and how it should be delivered, do attend the AGM and make your view known. And do keep checking our forthcoming programme. Save [this link](#) on your phone, gadget and desk pc. A full list of the CPD events we've held is at the foot of this report.

Examinations and Qualifications

As already mentioned, the big event was the start of our Dip CII course. Candidates should be completing the course in summer 2024. Our 2022 ACII course is progressing and we hope to see a crop of newly chartered members later this year. We have also started a virtual Cert CII course. The result is that, for the first time in decades, we are running GI exam training at all three levels. This is a magnificent achievement for an institute our size.

What we are not yet doing is providing continuous exam training from start to finish for those members who would like it. That's beyond the resources of this Institute alone but we are discussing options with our neighbours. Watch this space.

As most members know, the CII now runs exams centrally. Local Institutes don't play a role. Our local centre is run by PSI Services at 60 Charles Street. We are occasionally involved in comments about service which we have to pass on to CII.

This year's prize-winners were:

Best performance at Advanced Diploma (Associateship) –Sam Spare. Sam is the principal of PF Spare Insurance Brokers of Measham, the firm founded by his grandfather in 1962. His prize was £500. Sam is a previous winner of our Best Diploma Examination prize and has also won national examination prizes.

Best performance at Diploma – Stephanie Tennant of Efficient Portfolio, Oakham. She received £250. Stephanie is a relative latecomer to financial services but has made impressive progress since starting her exams.



Sam Spare (photo left) and Stephanie Tennant (photo right) receiving their prize from our President, Sue Hull and Deputy President of Peterborough CII, Phil Hayes, at the Annual Dinner.

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In addition, we award a cheque of £200 to every new Fellow. During the past year, we've had ten, all members of the Personal Finance Society: **Kris Amliwala** (Designer Wealth), **Tobias Colton** (Colton Wealth Management), **Sarah Dring-Morris** (Chesterton House), **Steven Kallika** (Hearnden & Weston Wealth), **Timothy Kirby** (WKM Wealth), **Nathan Richardson** (Brewin Dolphin), **Laura Ripley** (Handford Aitkenhead & Walker), **Jonathan Shenton** (PSA Financial Services), **Oliver Smith** (BCM Wealth) and **Scott Wakeling** (Mattioli Woods).

Congratulations also to all others who have gained a new designation:

Associate of PFS:

Catriona Bosworth (PSA Financial), **Jake Clarkson** (Radiant FP), **Kathryn Davey** (Furnley House), **James Freshney** (Backhouse Group), **Francesca Hayes** (First Service), **Sarita Kattoju** (Brewin Dolphin), **Ian Lang** (Andrew Bourne), **Scott Lenahan** (Brewin Dolphin), **Lee Mann** (Chapman Associates), **Jonathan Shenton** (PSA Financial), **Susan Taylor** (Handford Aitkenhead & Walker) and **Jordan Wong** (Chesterton House).

Diploma of CII: Rachel Franklin (Berkeley Insurance Group), **Ben Frith** (Bikmo), **Ana Gomes-Freire** (Berkeley Insurance Group) and **Emma Nicols** (Lycett Browne-Swinburne & Douglass).

Diploma of PFS: Leigh Bolland (St James's Place), **Andrew Bone** (Pyrmont), **Thomas Bonser** (Telford Mann), **Tom Boynton** (Cooper Parry), **Thomas Challis** (Fairstone Financial), **Naomi Charles** (Tilney), **Cara Clare** (St James's Place), **Adrian Cochrane** (Cochrane Partnership), **Samuel Dam** (Janus Consultancy), **Susan Derbyshire** (Chadney Bulgin), **Aaron Dexter** (2plan Wealth Management), **Anthony Donnelly** (Clearwater Wealth), **Lawrence Fanous** (Ivanhoe FP), **George Firmin** (Broadhurst Financial Planning), **Sarah Franks** (Brown Shipley), **Charlie Garner** (Island FS), **Sian Greenhill** (Integrity Wealth), **Frederick Hancock** (GP3 FS), **George Hitchcock** (University Student), **John Hitchcock FCII** (Harlequin), **Samuel Hubbert** (David Booler), **Matthew Hutson** (HC James), **Charlotte Kinder** (Efficient Portfolio), **Joshua Lowe** (Cambourne FP), **Amarjit Madar** (Matrix Wealth Planning), **Niraj Madlani** (HSBC), **Premal Mahesh** (Sovereign Financial Planners), **Joshua Mann** (Intelligent Financial Advice), **Jack Mather** (Tracy Mather Wealth), **Adele McLoughlin Clark** (St James's Place), **Benjamin Miles** (Henry Spain Investment Services), **Blake Pain** (Henry Spain Investment Services), **Timothy Parker** (Woodhouse FP), **Neeraj Patel** (Mattioli Woods), **Matthew Pearson** (Cobens), **Jake Poole** (PJ Collier), **James Randall** (David Booler), **Minesh Shah** (Cheetham Jackson), **Xi Shek** (Chesterton House), **Brad Sheridan** (Sovereign Wealth), **Jacob Siara** (Handford Aitkenhead & Walker), **Stephanie Smith** (St James's Place), **Rajveeban Solanki** (David Booler), **Jordan Staley** (DGS), **Stephanie Tennant** (Efficient Portfolio), **Alexander Thomas** (GP3 FS), **Rikesh Valand** (PSA Financial Services), **Charlotte Watson** (St James's Place), **Kieron Watson** (Nelsons Solicitors), **Alexandra Williams** (David Booler).

plus all those, too many to mention, who gained a Certificate level qualification.

Sports & Social Events

Although it seems much longer, it's just a year ago that our sports and social programme got back into its stride. The first event was the return of the Five-a-Side Soccer Tournament, held on 17th May at Goals Soccer Centre, Crown Hills. At the final whistle the honours went to Abaco, captained by Will Thompson, who managed to win every game including a hotly competitive and rain soaked final against Gallaghers.

Another event making a welcome return after a much longer break - ten years - was the Treasure Hunt on Foot. Starting and finishing at the historic Globe Inn in Silver Street on a sunny evening, 15 teams battled it out whilst, in the process, also learning about the history and architecture of our city. Knowledgeable Nomads – Adele, Sue & Julie, led by Council's **Andy Miller** - lived up to its name by winning first prize. Thanks to our Treasurer and local historian **Mal Fairhurst** for organising.

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Mal was also the quizmaster for our General Knowledge Quiz, held on 10 November at the Attenborough Centre. Nine teams entered and, at the start of the final round, many still had a chance of winning. Following a tie-break, We're not Really Here, (University of Leicester) lost by one question to Clive Creole and the Coconuts (Boomers, captained by **Joan Higginson**).

For those who preferred a more relaxing social evening, we ran a wine tasting evening on 14 March. Olly March of Evington's Wine guided 15 members through an interesting selection of Bordeaux wines. £60 was raised for the President's charity. All the events were organised by **Deb Southwick** and her team.

Finally, if all the recent events sound too sedentary, there's still time to join our President **Sue Hull** on the 100-mile Leicestershire Round (in stages, not all at once). Or if not joining, please support by clicking [here](#).

A quick plug for our next two events: Five-a-side soccer on 16 May and a Music Quiz on 18th. Details on our website [here](#).

Annual Dinner

In November 2021, we were torn between having a full Dinner or no Dinner. We compromised by having a 'Not the Annual Dinner' - otherwise known as a Wine & Cheese evening with presentations. By 2022, we were back in full force – another major highlight of the year! 64 Leicester CII members, 40 members of other institutes and 42 other guests -146 in total - attended on 4th November at the Leicester Marriott Hotel. Outfits – men's as well as women's - were distinctly more colourful than usual in recognition of our Rainbows charity. The County's Lord Lieutenant, **Mike Kapur**, made a welcome return to our Dinner as Guest of Honour. In an interesting speech, he managed to link a theme of the late Queen's last speech with that of our own President on the night. **Phil Hayes**, Deputy President of Peterborough CII and long-time supporter of his neighbours at Leicester, made presentations to both our two prize-winners and new Fellows.

The number attending was comparable to pre-covid times. Not all Local Institutes can say that. It's thanks to the hard work of **Allison Marshall** and **Julie Rayson-Flynn** that we've both kept in touch with employers and potential sponsors, as well as putting on a memorable event on the night. Our headline sponsors were Berkeley Insurance Group, Brewin Dolphin, Fairstone Financial Management, Gallagher and IDEX Consulting. Other sponsors were Ataraxia, BHIB Insurance Brokers, Brokerbilty, Mattioli Woods, RSA and Weightmans.



The President with her Top Table guests at the Annual Dinner. L to R: Jenni Wheatley (Lincoln), Stephen White (Deputy President), Robert Boland (Coventry), Lauren Hull, Florence Dennis (Immediate Past President), Tim Hurley (Peterborough), Hemal Patel (Northampton), Sue Hull, Terry Streather (Oakwood), Mike Kapur (Lord Lieutenant), Peter Garnham (Norwich), Alan Walker (Birmingham), Kirsten Hardiker (Nottingham), Melanie Bodaly (Rainbows), Ryan White (Rainbows) and Jayne White (Rainbows)

Charity Support

Our President has raised money for Rainbows Hospice for Children and Young People at Loughborough through sponsored events before, having been inspired following a day's volunteering there. It was therefore no surprise when it was our chosen charity for her presidential year. Ryan White from the Hospice and his mother, Jayne, both spoke at our Annual Dinner where a magnificent £2,950 was raised for the charity.

Janice Fielding took over as our Charities Rep. In her usual business-like fashion, her first action was to clarify with Insurance Charities just which of our financial services members were and weren't eligible for support from the charity. (The answer is that you need to have worked for an insurance organisation or in an insurance function for more than a nominal period. If you've only ever worked for financial advice firms, unfortunately you won't be eligible.) During Insurance Charities week in June, awareness of the charity was improved by our volunteers visiting a number of local firms. Seeds were an unusual giveaway, as well as pencils.

We have four beneficiaries in the area, one of whom required a visit by Janice recently.

Careers and Next Generation

Flo Dennis and **Kass Ditta** attended a Careers Fair at the City Rooms, promoting insurance and financial services. One of the tools in the armoury is the 'Discover Risk' board game, designed to attract the attention of the target 16-20 age group. The Financial Services equivalent is 'Discover Fortune' which has been used by **Ruth Heath**. It's arguable whether it's the

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role of local members of a professional institute to be attracting new members to the profession. Isn't that the job of employers? Nevertheless, it's a role that we've happily taken on for decades and are still willing to do so.

Next Gen is getting back into its stride after lockdown. The last social event was seven-pin bowling at Great Central's Lane 10 - or was it the other way round? The doubt suggests an enjoyable night out.

Equality, Diversity and Inclusion

In her second year in the role, and with Equality added to her job title, **Ana Gomes-Freire**, has continued to ensure that Council bears its EDI responsibilities in mind, whether it's planning for CPD, social, examination or any other events. To demonstrate the diversity of Council, Ana has launched a 'Meet the Council' initiative on our website with individuals outlining their career history and sharing a few personal secrets.

Membership

After two years of static numbers during Covid, membership is on the increase again. During calendar year 2022, our numbers increased by 3%, finishing at 1,599. We had 215 new members, re-joiners and transfers in. Losses through resignation and membership lapse were 152, 11 transferred out to other institutes and, sadly, four died; 167 in total. So a net gain of 48 over the year.

Membership doesn't change much over a year, but Council recently looked at how it had changed over ten years. Some of the more interesting stats were that, whilst overall membership had increased by 25%, PFS had increased by 36%. GI was just 16%. The number of FCIs and ACIs has fallen by 33% and 29% respectively. This is in part due to retirement of older members and a reflection that Leicester is no longer home to any of the traditional composite insurers. PFS and APFS members have increased by a whopping 391% and 119% respectively but the figures are misleading because it's from a small base. Today there are still 170 Fellows or Associates of CII against 124 Fellows and Associates of PFS. The number of members who don't yet have a qualification has increased by 38% against an overall membership increase of 25% - an action point for Council next year!

Regional & National

Our Regional Forum Delegate **Adrian Mee** and President **Sue Hull** have attended the virtual meetings of the Midlands Regional Forum. One of the main aims of the Forum is to share Best Practice, particularly regarding current issues but there has been little scope for that. Sadly, the meetings have been dominated for a second year by PFS and national issues, many raised by a Midlands Institute. Although it's not the reason that he's standing down from the regional role, Adrian's reports to Council haven't hidden his frustration at the situation. Let's hope for an improvement in the near future. One of Leicester's contributions to Regional was a generic induction pack for new council members, based on our own document prepared by **Keith Torrance**, which was well received.

Our Regional delegate to the Local Institute National Forum is **Juliet Williams** of Nottingham.

Sue Hull and **Florence Dennis** represented Leicester at the CII's national Ambassadors in Action conference in Birmingham last May, whilst **Janice Fielding** represented our PFS Region. There were a few interesting topics covered, but their main take-away was confirmation that Leicester is a high performing Institute compared to most of our peers.

Within PFS, Leicester members continue to be active in the PFS East Midlands Region which covers postcodes DE, LE, NG, and NN – roughly equating to Leicester, Northampton and Nottingham local institutes. **Janice Fielding** is the Professional Qualifications Officer which involves liaising with PFS HO, assisting with the regional conferences and dealing with member enquiries. **Ruth Heath** is the Education Outreach Ambassador. She reports that sixth formers find the 'Understanding credit and debit workshop' very appropriate given the choices they will soon be facing around student loans, store cards, credit cards etc. The regional committee chair is **Alan Sensicall** of Sheffield (East Midlands extending its territory!). Click [here](#) for the full committee and [here](#) for the regional structure.

At national level, the recently retired President of the PFS is Leicester member, **Caroline Stuart**, the first paraplanner to be elected to the role.

Communication

Our Linked-In reach goes from strength to strength. Launched less than a year ago (18th May 22), we went to 100 followers in two months and now have 282 - but are obviously planning for many more. If you aren't yet signed up, click [here](#) to see what information you could be receiving. The wordcount on Twitter is sometimes rather restrictive for our needs and

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we are working on that, but still have 140 followers. If you don't twitter, sign up at <https://twitter.com/i/flow/signup> and then try @the_iil.

Like all Local Institutes of the CII, we don't hold the email addresses of our members. We use what the CII holds. As part of the transfer to its new member management system, the CII says it is enrolling or re-enrolling members into Local Institute communications as well as CPD and the Journal. If you are reviewing your options at any time, PLEASE do not switch off communications from your Local Institute. Email is the most efficient way for us to contact you and you won't be overwhelmed by the volume from us. Communicating with members through different media seems rather like a juggler keeping many balls in the air at the same time. But our Communications Officer, **Florence Dennis**, is becoming an adept juggler.

Financial

There has been an unexpected delay in the finalisation of our audited accounts. As soon as they are signed off, this annual report will be updated with a comment on our financial performance.

AGM

The Annual General Meeting will be on Wednesday 26 April at 6pm at the Marriott Hotel, Grove Park. As well as the usual formal business, there's one special item. In recognition of her many years of service and support to the Insurance Institute of Leicester, it is proposed that **Janice Fielding** be elected as an Honorary Life Vice President. Come along and join us (no Zoom this year) for a drink and canapes afterwards. Details of how to register to attend are [here](#). If you would like to assist with any CPD or social events, please contact us. Our Council is thriving, but PFS is significantly under-represented. If you are a PFS member, is it time to be 'giving back'?

Council

To improve the professional approach of Council to its responsibilities, President **Sue Hull** has overseen the introduction of an induction pack for new Council members which is also proving useful to remind existing members of Best Practice.

Your Council for 2022/23 is shown below. Attendance and possible attendance at Council meetings is also shown.

President: **Sue Hull** ACII, Chartered Insurance Broker (Berkeley Insurance Group) 6/6

Deputy President: **Stephen White** Cert CII (Leicester City Council) 5/6

Secretary: **Mary Rogerson** (BHIB) 3/6

Treasurer: **Mal Fairhurst** ACII 5/6

Education/CPD: **Mike Sayers** Cert CII 2/2

PFS Co-ordinator & Charities Rep: **Janice Fielding** FCII FPFs, Chartered Financial Planner (Fairstone) 4/6

Communication, Next Gen & Careers, Vice President: **Florence Dennis** Dip CII (Partners&) 3/6

Membership: **Keith Torrance** FCII DMS MCMI Chartered Insurance Practitioner (Torrance Associates) 6/6

Dinner: **Allison Marshall** (Idex) 5/6

Sponsorship and Vice President: **Julie Rayson-Flynn** Cert CII (Ardonagh) 1/6

Sports & Social: **Deb Southwick** ACII, Chartered Insurance Broker 6/6

Equality, Diversity & Inclusion: **Ana Gomes-Freire** Dip CII (Berkeley Insurance Group) 5/6

Regional Forum and Vice President: **Adrian Mee** B Sco SC (Hons) Dip PFS (WKM Wealth) 3/6

Vice President: **Andy Miller** Dip CII (Enable Insurance Services) 4/6

Mike Langman Cert CII (WTW) 3/4

Tom Mulligan Cert CII (Abaco) 3/6

Grant Scott ACII Chartered Insurance Broker (Hallsdale) 1/6

Callum Shevas ACII (Abaco) 4/6

Mathew Undenge FCII Chartered Insurance Broker (Aon) 2/2

Jonny Williams Dip CII (Berkeley Insurance Group) 1/6

Deb Southwick and **Mike Sayers** are standing down at the AGM. Deb was a member of Council as a Young Member. She left when her career took her away from Leicester, re-joining in 2009. She was President in 2013/14.

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Mike's new job takes him away from Leicester CII, temporarily at least. The President has thanked them both for their service to the Institute.

Table of CPD Events 2022/23

Date 2022	Subject	Presenter	Medium	Soc	Attendance
May 6/9	R03 Revision. Two-day course	Rhoda Mortimer Bespoke Training Solutions	Virtual	PFS	12
20/23	R04 Revision. Two-day course	Luiza Todd, Bespoke Training Solutions.	Virtual	PFS	11
Jul 1/4	R03 Revision. Two-day course	Rhoda Mortimer, Bespoke Training Solutions.	Virtual	PFS	12
8/11	R02 Revision. Two-day course	Rhoda Mortimer Bespoke Training Solutions	Virtual	PFS	12
15/18	R03 Revision. Two-day course	Rhoda Mortimer Bespoke Training Solutions	Virtual	PFS	12
22/25	R04 Revision. Two-day course	Luiza Todd Bespoke Training Solutions	Virtual	PFS	12
29	Managing Anxiety Through Change	Claire Russell, Mental Health in Business	Webinar	ALL	44
Sep 23/26	R01 Revision. Two-day course	Maurita Black, Bespoke Training Solutions	Virtual	PFS	11
28	Financial Abuse: More Vulnerable Than Ever	Michelle Hoskin, Standards International	Webinar	PFS	37
Oct 7/10	R02 Revision. Two-day course	Rhoda Mortimer Bespoke Training Solutions	Virtual	PFS	12
14	Business Interruption: all you need to know	Alan Chandler	Webinar	GI	52
21/24	R03 Revision. Two-day course	Rhoda Mortimer Bespoke Training Solutions	Virtual	PFS	14
26	FCA Consumer Duty and GI update - including assessments	Branko Bjelobaba	Webinar	GI	35
Nov 4/7	R04 Revision. Two-day course	Rhoda Mortimer Bespoke Training Solutions	Virtual	PFS	12
7	How to advise correctly on BI extensions and advanced loss	Alan Chandler	Webinar	GI	31
16	Vulnerability - How do we help? Half day seminar. Marriott Hotel	Katherine Beggs, Freeths Malcolm Tyrell, Just Sue Wilmot Rowe, SOLLA	F2F	ALL	20
28	BI covid claims – where are we now?	Branko Bjelobaba	Webinar	GI	49
Dec 7	Professional Indemnity insurance – How claims can arise	Alan Chandler	Webinar	GI	66
Jan 23 10	Introduction to Artificial Intelligence for Insurance	Gary Nuttall, Distlytics	Webinar	All	36
18	Directors & Officers Insurance Overview	Alan Chandler	Webinar	GI	81
18	Turning Intention into Behaviour: Protection Conversations in 2023	Marcus Primhak, LV	Webinar	PFS	10

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25	Cert CII IF1 Fast-Track Sessions Commence. 6 x two-hour.	Alison Cooper	Virtual	GI	14
Feb 2	Leading Change: Watch out for non-conscious barriers	Tom Flatau, Teamworking International.	Webinar	All	50
15	Bank of England - Outlook for the UK Economy	Rosie Smith , Bank of England Regional Agent	F2F, Marriott	All	40
23	Negotiation for Insurance Professionals	Melissa Kidd, Motem	Webinar	All	55
Mar 2	Introduction to Management. Full Day at College Court	Peter Ambrose, Jigsaw	F2F	All	14
3	R01 Revision. Two-day course	Luiza Todd Bespoke Training Solutions	Virtual	PFS	10
15	Dip CII Fast-Track Course starts.	Alan Chandler	Virtual	GI	16
15	Shareholder/Partnership Protection Following Death	Marcus Primhak Liverpool Victoria	Webinar	PFS	33
31	Understanding how insurers calculate a motor fleet rate	Alan Chandler	Webinar	GI	52
31	R02 Revision. Two-day course	Dawn Jukes Bespoke Training Solutions	Virtual	PFS	12
Apr 4	Five Habits of Highly Effective Claims Handlers in Insurance	Jeff Heasman, Insurance Upskill	Webinar	GI	39
21/24	R03 Revision. Two-day course	Dawn Jukes Bespoke Training Solutions	Virtual	PFS	12

Picture Gallery



Next Gen on a night out (left) and the Next Gen table at the Annual Dinner (right).

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Below are two teams relaxing after a demanding Treasure Hunt. Royal Tarts – Alison Kind, Geraldine Hirscher, Deb Southwick and Tracy Amor; Partners – Flo Dennis, Keith Torrance, Ginette Edwards and Rowanne Dicker



On her way to completing the Leicestershire Round: our President, Sue Hull, with Old John - the tower at Bradgate, not her father.

And checking the rainbow balloon displays after a memorable Dinner.



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Website references in this report, for those reading paper versions:

<https://www.localinstitutes.cii.co.uk/leicester/home/events>

<https://www.justgiving.com/fundraising/sue-hull3>

<https://www.localinstitutes.cii.co.uk/leicester/home/events/202223/annual-five-a-side-football-tournament/>

<https://www.localinstitutes.cii.co.uk/leicester/home/events/202223/music-quiz-night/>

<https://pfs-regions.org/east-midlands/>

<https://www.thepfs.org/media/10121985/c-users-apfsbens-downloads-regions-pfs-regional-committee-guidelines.pdf>

<https://www.linkedin.com/company/insurance-personal-finance-institute-of-leicester>

<https://www.localinstitutes.cii.co.uk/leicester/home/events/202223/annual-general-meeting-2023/>