#### Time Management

TIMEX

With Susan Heaton-Wright



# Up to 25% more working hours since working remotely

#### Managers & Leaders spending 70% of their time in virtual/meetings

## What are we going to cover



#### Understand how we as individuals work



Identifying where we waste time and where we work efficiently



Using the Time Management Elements to ensure we work efficiently



Introduction to a range of APPS and tools that can assist in using your time effectively



Applying the techniques to working remotely and in the office

#### Time Management Elements

Planning

#### Prioritising

#### Delegating/outsourcing

Creating routine and work environment

#### Identify what you do!





### Planning

#### Week diary – blocking time

Monday	Tuesday	Wednesday	Thursday	Friday
Team meeting				Send out confirmations
	Business Development	Weekly review with boss	Business Development	
				Team meeting



Who has a to do list?

# Prioritise

#### High priority



- Deadline is NOW!
- Generates the most money
- Client has asked for something
- Meeting with clients
- Meeting with your team
- Sending proposals

### Medium Priority

- Picking up the phone to clients
- Responding to emails
- Responding to enquiries
- Weekly reports
- Networking





#### Low priority

- Contacting clients
- Social media
- Doing the podcast



### How could you prioritise your tasks?



## Delegation and outsourcing

# Could someone do this better?

# Outsourcing

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Do you outsource?

# Create systems and routines



#### Company Database/CRM system

**P5** 









### Distractions



#### APPS

- Calendars and everyone have a team one on their phone
- Alerts
- Project management app
- routines



#### Alerts



# Remember: you can't do everything



#### Understand how we as individuals work



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# What going to cover



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Applying the techniques to working remotely and in the office

#### Superstar Communicator APP

- https://bit.ly/2Wza2gO
- <u>Available on Apple and</u> <u>Google play</u>
- <u>Go to 'Slides, notes. Learning'</u>
- <u>NXT GEN</u>







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