



Continuing Professional Development Certificate

Yacht Insurance: How underwriters, brokers & buyers can find a safe and profitable harbour

Date

Thursday 20 May 2021

Time

1.00pm - 1.45pm

Speaker

Martin Zetter, Group Yacht Underwriting Manager, Munich Re Syndicate at Lloyd's

This was the fourth in a series of joint webinars between the Insurance Institute of London and Munich Re aimed at improving members understanding of developments in the marine and energy market in today's insurance world. In this Marine & Energy webinar, Martin Zetter aim was to give viewers an insight into some of the issues the yacht market has faced and how insurers needed to change price and appetite to enable continuation and capacity for all those in the distribution chain.

By the end of this webinar members would have gained an insight into:

- How a line of business can run into loss
- How these losses can be remedied
- Premium growth, without associated underwriting discipline is not the answer



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