

MARTIN ZETTER

**Group Yacht Underwriting Manager
Munich Re Syndicate at Lloyds**

Martin Zetter is a renowned worldwide leader in the Yacht Insurance World. He joined the Lloyds market in 1998 and began within the Yacht Claims arena eventually becoming Yacht Claims manager for a famous Marine Syndicate before moving into the Underwriting world. In 2005 he was recruited by the Watkins Syndicate (a previous Trading style of the Munich Re Syndicate) one of the Pre eminent Marine Syndicates in Lloyds to found a Yacht Account. Since that time the account has become one of the most successful in the London market, and one only a handful of participants in this niche still remaining following the challenges faced by the market post the IRMA years. His experience in on a Global scale and encompasses all types of yacht business from the smallest craft to the largest Superyachts.