



The Insurance  
Institute of  
Manchester

Chartered Insurance Institute

# InTouch

Your guide to local  
career development  
support

Winter 2019

-  [www.cii.co.uk/manchester](http://www.cii.co.uk/manchester)
-  @IIMPresident
-  The Insurance Institute of Manchester
-  The Insurance Institute of Manchester



# Welcome

Part of the Chartered Insurance Institute (CII), the Insurance Institute of Manchester provides a range of services and support for CII and Personal Finance Society members in the local area.

We are a dedicated group of industry professionals, who volunteer our time to support members locally. We provide CPD seminars, training, networking opportunities and social gatherings. Developed to ensure you have everything you need to establish yourself within your local insurance community and beyond.

As my Presidential year comes to an end in April 2020, it is a time to reflect on my goals that I set. What a year it has been for 2019 with lots of social and educational events throughout the year. There was fun at the Summer BBQ, plenty of laughs at the Comedy Night and we will start 2020 with our annual Quiz. 2019 brought the second set of professionals settling into Fast Track ACII programme, exciting new Leadership sessions and now the launch of the Fast Track Diploma.

The CPD program has been full of technical and soft skills topics and will continue to do so as we build our 2020 schedule listening to our member feedback. We will also introduce breakfast sessions this year, a great chance to meet up with other likeminded individuals from our industry.

I am particularly proud of the Annual Dinner, especially with the challenge we faced to find a new venue six weeks prior. Many thanks for my employer Zurich for being our main sponsor and our other sponsors on the night, without your continued support we would not be able to put on such a fabulous evening. We raised some much-needed funds for my chosen charity, National Autistic Society at nearly £4k, this will go a long way to support this worthy cause.

I would like to take this opportunity to thank my employer, the Council and committees, family and friends for their support given during my presidential year. I have thoroughly enjoyed the experience meeting lots of members and achieving my goals. It leaves for me to wish my Deputy President Eleanor Moore, C&C Insurance for her year, starting at the AGM in April, I'm sure she will do well!

**Victoria Royle**  
President



**5,424**

MEMBERS

**3,582**

INSURANCE  
MEMBERS

**1,842**

FINANCIAL  
SERVICES  
MEMBERS

# Celebrating Success

## The Leadership Programme

The final session of the Leadership Programme took place on the 6th August where we saw fourteen candidates graduate!

Congratulations to all the candidates who took part in the Leadership Programme:

**Aidan Bennett**  
Mottram Financial Services

**Daniel Hoyles**  
TEen Insurance Services

**Helena Fagan**  
Zurich Private Clients

**Hokey Chik**  
CNAHardy

**Jade Soanes**  
Frenkel Topping

**Jasprit Sihra**  
Chubb Insurance

**Kirsty Warman**  
Broker Direct

**Laura Caunce**  
Broker Direct

**Lauren Elliott**  
Broker Direct

**Natalie Wood**  
Co-op Insurance

**Nicola Hague**  
Allianz

**Oster Kambarami**  
Zurich Commercial

**Sam Baxter**  
Allianz

**Shaun Hopkins**  
Co-op Insurance

Thanks to the employers for their support and encouragement in their staff and for other companies who supplied the Institute with meeting rooms.

Thank you to our sponsor Catalyst Claims for your continued support and financial assistance.

Well done to Ryan Conroy and the Education and Development Committee for organising the programme and each event. The next Leadership Programme will be launched again in 2020, look out for details on the IIM website.



The sessions consisted of:

### Session 1

Launch, Networking & Social Media with Melissa Collett, Professional Standards Director, CII

### Session 2

Communication habits of highly effective leaders with Jeff Heasman

### Session 3

Time Management with Weightmans

### Session 4

Interactive session on the Profile of a Leader with Ali Antonelli, Ecclesiastical

### Session 5

Meet the Leaders with Keith Stern, Loyd's, David Gillian, McLarens, Karen Adegoke, Bollington Wilson, Tracey Threlfall, AON and Jon Hesketh, Allianz.

### Session 6

Show Time! The candidates presented to the group on 'Who makes a good leader and why', using all their skills learnt from the programme. Along with a talk from the IIM Liaison Officer Suchit Desai on the benefits of being involved with the Institute and finally a Graduation Ceremony.

# Masked themed Annual Dinner

An elegant yet mysterious evening  
had by all!

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Thank you to our members and supporters who attended the Masked Ball themed Annual Dinner on the 8th November 2019 at the Mercure Hotel. Guests were encouraged to wear masks to add to the electric atmosphere!

Organised by Dinner Secretary Caroline Griffiths-Davies and hosted by Victoria Royle, IIM President. We heard from CII Professional Standards Director, Melissa Collett, comedian Tiff Stevenson and danced the night away from live singer and saxophonist entertainment Hannah and Gretal and finished with the return of DJ Disco Dave.



The chosen charity for this event was The National Autistic Society, where we heard from Campaigns Officer George Stanbury about his experience working for the Charity and his autistic journey. Thank you for your overwhelming generosity.

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## ZURICH

Many thanks to our main sponsor Zurich, along with guest sponsors Great American Insurance, Manchester Underwriting Management, Ensurance, NFU Mutual, QBE, Dual Corporate Risks, Weightmans, Criterion and Kempster Bowers.

A special thank you to Caroline and her committee for their hard work in organising such a fantastic evening despite the challenges faced on the lead up with the last minute venue change.



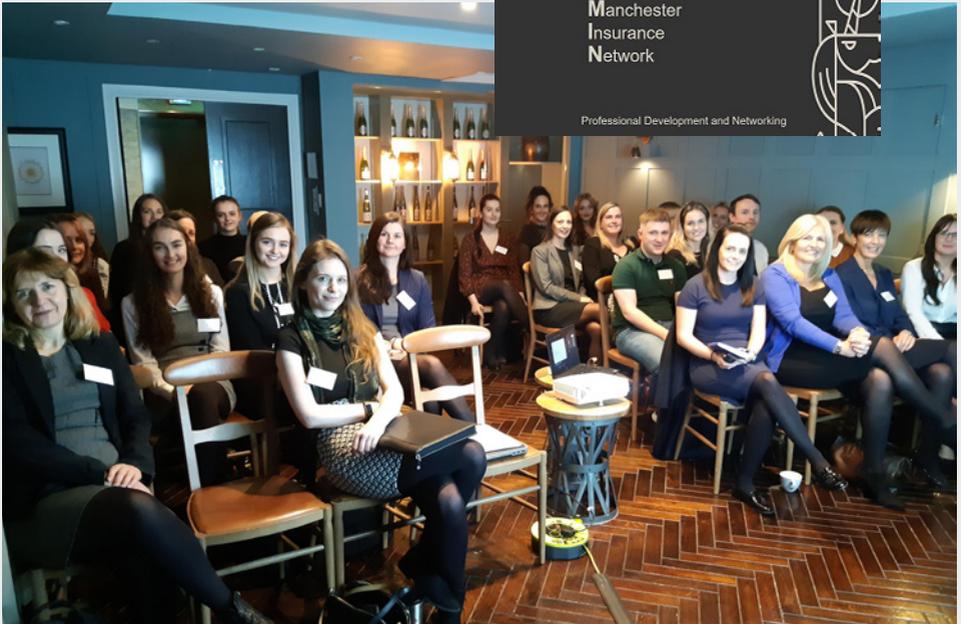
# WIMIN launches its Mentoring Scheme!

The Women In Manchester Insurance Network is proud to announce their first Mentoring Scheme, providing a unique external mentoring opportunity for the industries talent.

The five-topic programme, over nine months brings together industry leaders, future leaders and rising stars to provide support for factors that directly impact your careers – with focus on personal development rather than Insurance knowledge.

The scheme will split successful applicants into two tiers; Future Leaders and Rising Stars.

This is a unique opportunity for the industry to pull together to support our rising talent to ensure we are developing a strong foundation that underlies a successful career.



All WIMIN events are sponsored by Kempster Bowers. Thank you to their continued support.

  
**Kempster Bowers & Co.**  
Placing Insurance Professionals

# Careers in Insurance & Financial Planning Seminar - Oldham University



The CII and the Insurance Institute of Manchester met business, accountancy & finance and law students at Campus University in Oldham.

Students were introduced to careers and opportunities in insurance and financial planning. The session explored Underwriting and Compliance; in particular how compliance applies to all aspect of business and the need for talent in the area of compliance in insurance and financial planning specifically.

Our thanks to Gary Kershaw and Sam Baxter for sharing their career journeys from insurance to financial planning and insurance to cricket coaching! The students learned that the profession is open to all personnel regardless of academic discipline or region.

Our thanks to Geoffrey Evans and colleagues for inviting us to meet potential new talent to the profession, in the first instance Oldham and surrounding regions.

## The Launch of the Fast Track Diploma Programme

Following the great success of the two recent Fast Track ACII programmes, the Institute have launched a Fast Track Diploma programme. We were overwhelmed with the response and the calibre of applications received. Thirteen people from the industry have been chosen and we look forward to seeing how their journey unfolds in the next two years.

**Chris Rawlinson**  
Bridge Insurance

**Hannah Cokayne**  
Allianz

**Jonathan Green**  
Counce O'Hara

**Mark Webster**  
McLarens

**Melanie Heginbotham**  
HSB

**Melissa Savage**  
Ripe Thinking

**Omar Akram**  
TEn Insurance

**Paul Hudson**  
Aviva

**Rebecca Morris**  
Zurich

**Russell Moore**  
Zurich

**Thomas Trencher**  
Zurich

**Tom Rolph**  
Allianz

**Yvonne White**  
Bridge Insurance

# Forthcoming Events

Date/Time	Event	Speaker	Venue
Wed 15th January	CPD Lecture: Promoting an inclusive workforce	Daniel Wood, The New Bridge Multi-Academy Trust in Oldham and Tameside	Manchester Chamber of Commerce
Fri 31st January	Games Tournament: Deadline to submit your team		Various
Tue 18th February	CPD Lecture - Save the date		Friends Meeting House
Thu 20th February	Quiz Night		Revolucion de Cuba
Thu 23rd April	AGM plus CPD Lecture		Etc. Venues

For further details and bookings visit:  
[www.cii.co.uk/manchester](http://www.cii.co.uk/manchester)

## SAVE THE DATE Style in the City Fashion Show 2020

We are delighted to confirm that the date is  
**Friday 19th June 2020 at the Midland Hotel.**

Join us for a Club Tropicana: Back to the 80's  
 theme packed day!

Keep an on our website for details.

Thanks to our 2019  
 Annual Dinner main sponsor:



Thanks to our 2019 Annual  
 Dinner guest sponsors:



## Did You Get The Email?

We intend to keep you informed of all our forthcoming events via email. As with a growing number of organisations, email is our main method of communication. It is timely, highly cost-effective and helps to reduce our carbon footprint.

You can check and update your details online at [www.cii.co.uk/MyCII](http://www.cii.co.uk/MyCII) or email [customer.serv@cii.co.uk](mailto:customer.serv@cii.co.uk) or call **+44 (0)20 8989 8464** with your CII PIN.